



**Color Me  
BEAUTIFUL™**

## GREAT INCOME FROM PRODUCT SALES

**Color Me Beautiful offers you the most profit from product sales of any company in the industry**

### FROM AT YOUR SERVICE

Where clients order from the catalog and you don't carry inventory.  
Commissions are based on total order amounts *for the month*.

RETAIL ORDER	COMMISSION
≤\$1,000	30%
≥\$1,000	40%

### FROM PURCHASING INVENTORY

Where you maximize your income and offer clients immediate product availability.

RETAIL ORDER	DISCOUNT %	PLUS FREE PRODUCT
≤\$99.99	25%	Which means you can increase your profit by 10% or more. See chart below.
≥\$100	35%	
≥\$500	40%	
≥\$1,000	45%	
≥\$1,500	47%	
≥\$3,000	50%	

In addition, you receive FREE products based on the size of your retail order:

YOUR RETAIL PURCHASE	PLUS FREE PRODUCT	GROSS PROFIT*
≤\$249.99	\$0	25% to 35%
≥\$250	\$20	43%
≥\$500	\$80	56%
≥\$1,000	\$130	58%
≥\$1,500	\$200	60%
≥\$3,000	\$350	62%

\*Gross Profit is defined as the difference between how much you receive (including free product) at retail value and how much you pay (after your discount) divided by the retail value of the amount you purchase.

# LEADERSHIP EARNING POTENTIAL

---

Color Me Beautiful offers the best leadership income from sponsoring and developing others of any Company in the cosmetic industry. Selling product and sponsoring go hand-in-hand. As you sell product, you're making money and creating a natural process for introducing others into the opportunity. In the examples below, leaders are taking advantage of the dual income streams. Note: while carrying inventory is an option, the calculations below assume Consultants are selling using the no hassle, no inventory method. Note also while, in the beginning, most of your income comes from sales, as you successfully build an organization, your leadership commissions will be your major source of income.

## *Assumptions*

## *Monthly Income*

### **Senior Consultant**

Personal sales of 6 Beauty Hours per month \$300x6= \$1,800 x40% commission	\$720
Plus 2 Consultants who joined through you doing 6 Beauty Hours per month. (2x\$1,800x.5x4%)	<u>\$72</u>
	<b>\$792</b>

### **Manager**

Personal sales of 8 Beauty Hours per month	\$960
Plus 6 Consultants who you personally enrolled doing 6 Beauty Hours per month. (6x\$1,800x.5x8%)	\$432
Plus 2 Consultants who joined through your group <sup>(1)</sup> doing 6 Beauty Hours per month (\$3,600+\$2400) x.5x3%	\$90
Plus bonuses for developing 2 new Consultants you sponsored this month.	<u>\$100</u>
	<b>\$1,582</b>

### **Executive Manager**

Personal sales of 8 Beauty Hours per month	\$960
Plus 10 Consultants you personally enrolled doing 6 Beauty Hours per month (10x\$1,800x.5x11%)	\$990
Plus 4 Consultants who joined through your group <sup>(1)</sup> doing 6 Beauty Hours per month. Plus your personal sales. (\$7,200+\$2,400) x.5x4%	\$192
Plus bonuses for developing 2 new Consultants you sponsored this month.	<u>\$100</u>
	<b>\$1,882</b>

<sup>1)</sup> A group is defined as all levels of Consultants under the Director with the exception of any Promote-out Director(s) and her (their) group..

## Director

Personal sales of 8 BHs per month.	\$960
Plus 13 Consultants you personally enrolled doing 6 BHs per month (13x\$1,800x.5x25%)	\$2,925
Plus 8 Consultants who joined through your group doing 6 BHs per month. Plus your personal sales. (\$14,400+2,400)x.5x15%	\$1,260
Plus bonuses for developing 2 new Consultants you sponsored this month.	\$200
Plus a Car Allowance for developing 3 new Consultants sponsored by your group this month.	<u>\$100</u>
	<b>\$5,445</b>

## Senior Director

Personal sales of 8 BHs per month.	\$960
Plus 17 Consultants you personally enrolled doing 6 BHs per month. (17x\$1,800x.5x25%)	\$3,825
Plus 13 Consultants who joined through your group doing 6 BHs per month. Plus your personal sales. (\$23,400+2,400)x.5x15%	\$1,935
Plus bonuses for developing 2 new Consultants you sponsored this month.	\$200
Plus a Car Allowance for developing 3 new Consultants sponsored by your group this month.	\$100
Plus A Senior Leadership Bonus on your group's sales.	<u>\$1,100</u>
	<b>\$8,120</b>

## Executive Director

Personal sales of 8 BHs per month	\$960
Plus 25 Consultants you personally enrolled doing 6 BHs per month. . (25x\$1,800x.5x25%)	\$5,625
Plus 15 Consultants who joined through your group doing 6 BHs per month. Plus your personal sales. (\$27,000+\$2400) x.5x15%	\$2,205
Plus bonuses for developing 3 new Consultants you sponsored this month.	\$300
Plus a Car Allowance for developing 6 new Consultants sponsored by your group this month.	\$300
Plus an extra bonus for Senior Leaders on your group's sales.	\$1,400
Plus commissions on 2 Directors who promoted out of your group.	\$720
Plus an extra bonus on your 2 Directors' successes.	<u>\$1,100</u>
	<b>\$12,610</b>